

AERO MEDICAL CO. LTD.

AEROSPINE[®]

CORPORATE OVERVIEW

- ▶ Aero Medical CO. LTD. was founded in 2014 in Ankara, the capital city of Republic of Turkey with a branch in New York, USA
- ▶ After 3 years, today, company is exporting its products over 15 countries.
- ▶ Working with around 25 local distributor in Turkey without compromising on quality.

COMPANY PROFILE

- ▶ As a company which its quality service and reputation are globally recognized by all leading authorities around the world, Aero Medical Co. Ltd. provides science-based innovative medical solutions and high quality spine-related products with the brand name of **AEROSPINE**®.

MISSION

- ▶ We aim to be recognized as a leader in delivering innovative and comprehensive medical solutions, treatments for spinal injuries and conditions, in order to significantly improve the quality of life of patients.

VISION

A decorative graphic consisting of several parallel white lines of varying lengths, slanted upwards from left to right, located in the bottom right corner of the slide.

- ▶ A Sub-Distributor network consisting of 25 secondary sellers throughout the country (including small wholesalers and specialized sellers)
- ▶ A sales representative team in Turkey for direct sales to the hospitals, clinics and customers
- ▶ Marketing by our own marketing personnel to the institutions
- ▶ Direct sale to the end users
- ▶ Participating the tenders opened by the hospitals and institutions
- ▶ Participating the related exhibitions and congresses both as in position of distributor and manufacturer

MARKETING

- ▶ Available and ready to ship inventory to all around the world.
- ▶ Globally recognition.
- ▶ Affordable prices.
- ▶ CE and ISO (9001 – 13485) certificated quality products.
- ▶ Design and production depends on customers' needs.
- ▶ All products from one company.
- ▶ Fast communication and problem solving.
- ▶ Approximately 50 operations in a week without any negative feedback yet.

COMPETITIVE ADVANTAGES

HOSPITALS WE WORK

- ▶ Dışkapı Training and Research Hospital – Ankara
- ▶ Bozok University Hospital - Yozgat
- ▶ Koru University Hospital - Ankara
- ▶ Yenimahalle Training and Research Hospital - Ankara
- ▶ Süleyman Demirel University Hospital – Isparta
- ▶ Gazi Tıp University Hospital - Ankara
- ▶ Keçiören Training and Research Hospital – Ankara
- ▶ Nevşehir State Hospital – Nevşehir
- ▶ Balıkesir State Hospital – Balıkesir
- ▶ Bilecik State Hospital – Bilecik
- ▶ Yozgat State Hospital - Yozgat
- ▶ Sorgun State Hospital – Yozgat
- ▶ Medikal Park Private Hospital – Kayseri
- ▶ Natomed Private Hospital - Ankara
- ▶ Medicana Private Hospital - Ankara
- ▶ Etimed Private Hospital - Ankara
- ▶ Medical Park Private Hospital - Ankara
- ▶ Memorial Private Hospital - Ankara

PRINCIPAL BUSINESS REFERENCES (TURKEY)

CITIES SUB-DISTRIBUTORS PLACED

- ▶ Trabzon
- ▶ Çorum
- ▶ Adana
- ▶ Kastamonu
- ▶ Osmaniye
- ▶ İskenderun
- ▶ Erzurum
- ▶ Afyonkarahisar
- ▶ Diyarbakır
- ▶ Denizli
- ▶ Antalya
- ▶ Gaziantep
- ▶ Batman

PRINCIPAL BUSINESS REFERENCES
(TURKEY)

- ▶ England
- ▶ Iran
- ▶ Sri Lanka
- ▶ Italy
- ▶ Portugal
- ▶ Indonesia
- ▶ Morocco
- ▶ Greece
- ▶ Syria
- ▶ Oman
- ▶ Thailand
- ▶ Beirut
- ▶ Kuwait
- ▶ Saudi Arabia
- ▶ Azerbaijan
- ▶ Romania
- ▶ Jordan
- ▶ Iraq

PRINCIPAL BUSINESS REFERENCES (INTERNATIONAL)

Adress: Mustafa Kemal Mahallesi 2131. Cadde No:25/10
06520 Çankaya, Ankara Turkey

Tel: +90 312 219 7776 **Fax:** +90 312 219 4295

E-mail: info@aero-medical.net

CONTACT